



November 12th, 2020

Calendar Year 2020 Report

	October 2020	October				YTD Budget		
Number was account	Actual	2020 Budget	\$ +/-	%	YTD Actual	2020 Budget	\$+/- 2020	%
Green Fees	\$84,950.16	\$ 49,459.35	\$35,490,81	172%	\$644,994.35	\$397,097.00	\$247,897.35	162%
+ S. Passes	701,020.20	Q 40,400.00	233,430.01	1/2/0	2044,224.22	\$430,909.93	\$214,084.42	150%
Cart Fees	\$25,780.43	\$19,142.69	\$6.637.74	125%	\$210,514.84	\$166,657.05	\$43,857.79	126%
	<i>\$23,700.13</i>	715,142.05	20,037.74	23370	2210,314.04	\$178,507.29	\$32,007.55	118%
Range Fees	\$8,603.00	\$ 5,040.00	\$3,563.00	171%	\$67,723.00	\$45,650.00	\$22,073.00	148%
	40,000.00	7 3,040.00	73,303.00	1/1/0	\$07,723.00	\$50,000.00	\$17,723.00	135%
Rounds	3,929	2,891	1038	136%	37200	25,370	11,830	147%
	2,222	2,032	1030	130%	37200	27,159	10,041	137%
Totals	\$119,333.59	\$73,642.04	\$45.601.55	1629/	\$923,232.19	\$609,404.05	\$313,828.14	151%
	7225,555.55	\$15,042.04	J4J,UJ1.JJ	10276	2242,434.19	\$659,417.22	\$263,814.97	140%

Golf Items:

October was off to a good start and heavy play continued through the end of the month. This is despite weather causing the course to be closed three days with another two days without carts.

Season Pass deposits are now being sold.

The restaurant RFP is being prepared and should be posted soon.

Closures:	No Carts:	Course Closed:				
May	3	0				
June	0	0				
July	0	0				
August	0	0				
September	0	0				
October	2	3				



November 12th, 2020

Calendar Year 2020 Report

	Keney Pa	rk - October	Actual and	d Budį	get numbers li	sted through	10/31	
	October 2020 Actual			%	YTD Actual	YTD Budget 2020 Budget	\$+/- 2020	%
Green Fees + S. Passes	\$81,370.00	\$ 81,284.27	\$85.73	100%	\$818,644.15	\$672,441.74	\$146,202.41	
1 3.1 63363				-		\$716,707.32	\$101,936.83	114%
Cart Fees	\$24,738.14	\$ 28,643.67	\$3,905.53	86%	\$202,856.45	\$237,119.00	\$34,262.55	86%
				3077	7202,030.43	\$250,138.85	\$47,282.40	81%
Range Fees	\$4,060.00	\$ 4,400.00	\$340.00	92%	\$37,973.00	\$41,775.00	\$3,802.00	91%
		* ',''	45.00	3270	\$31,513.00	\$43,775.00	\$5,802.00	87%
Rounds	3,049	2,915	134	105%	29,836	24,540	5,296	122%
	,	_,		203/0	22,030	25,865	3,971	115%
Totals	\$110,168.14	\$114,327.94	\$4,159.80	96%	\$1,059,473,60	\$951,335.74	\$108,137.86	111%

Notes:

October got off to a very good start but ended with mixed numbers as play was affected by the weather. We had three days when the course was closed, while there were four additional days without golf cars.

Season Pass deposit sales began and 19 were sold in the last two weeks of October.

Frank Dellaripa and Scott Peszco visited Tashua Knolls GC, Stanley GC, and Shuttle Meadow CC to gather information on adding electric golf car charging capabilities to the cart barn.

Closures:	No Carts:	Course Closed:				
May	5	0 0 0				
June	0					
July	0					

August	0	3
September	0	0
October	4	3

\$1,010,621.17

\$48,852.43 105%





Goodwin:

- Our routine maintenance schedule is in full effect; however, mowing has slowed a little and more attention is being given to Fall cleanup.
- Leaves have been falling like crazy, however we think that they are nearing the end. Greens still need to be blown daily prior to mowing and to make the course playable. We are blowing the leaves on the fairways into the woods where possible and picking up the leaves where it is not.
- Tees, divots, and low spots in the fairways are being top-dressed with divot mix and seeded.
- We are working with the City to find a cause and solution to a (non-irrigation) leak that is flowing behind our 6th green. Our best guess right now is that it is a clogged drainage line caused by the dredging of the pond, or a natural spring that has developed. Either way, it will have to be addresses as it is flowing strong onto a maintained area of the golf course.
- We currently only have 2 KNOX employees. We have loss 2 employees since last meeting for missing too much time. For example, one employee missed 18 days and the other missed 12 days, 6 of them were in his last month, on top of being late 8 other times. Absenteeism has continued to be an issue, but we are being much more lenient due to the pandemic. We are hoping that we can get an abundance of new employees to start in the spring so that we can hopefully start the season with a full, solid, reliable crew.

Keney:

- Our routine maintenance schedule is in full effect; however, mowing has slowed a little and more attention is being given to Fall cleanup.
- Leaves have been falling like crazy, however we think that they are nearing the end. Greens still need to be blown daily prior to mowing and to make the course playable. We are blowing the leaves on the fairways into the woods where possible and picking up the leaves where it is not.
- Aeration of fairways will begin soon.
- Slice seeding of week areas in fairways and rough will begin soon.
- There are currently only 4 KNOX employees at Keney. These 4 employees have recently been given raises because we are hoping to retain them all for next year. They have been very reliable, and we are hoping to add more reliable employees in the spring to bring us to the needed 7 Knox employees.

Golf Range Balls Small Bucket Medium Bucket Large Bucket	Golf Car Rental Golf Car 18 holes (per person) Golf Car 9 holes (per person) North Course 18 Holes (per person) North Course 9 Holes (per person)	Junior 18 holes Junior 9 holes Twilight (walking only) Outing (Min. of 100 players for full field shotgun) League 9 holes North Course Adult 18 holes Adult 9 holes	Non-Resident Adult 18 holes Adult 9 holes Senior 18 holes Senior 9 holes	Goodwin Park Golf Course Rates (peak season) Resident Adult 18 holes Adult 9 holes Senior 18 holes Senior 9 holes
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4.00 7.00 10.00	17.00 11.00 15.00 11.00	15.00 9.00 15.00 Outing 13.00 15.00 9.00	31.00 22.00 22.00 17.00	2020 Weekday \$ 24.00 \$ 17.00 \$ 13.00
69 69 69	69 69 69	Contract ss	69 69 69 69	en en en en X
4.00 7.00 10.00	18.00 11.00 17.00 11.00	15.00 9.00 15.00 t 15.00 11.00	32.00 22.00 23.00 17.00	2021 Weekday \$ 26.00 \$ 18.00 \$ 18.00 \$ 14.00
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	(0.25) (0.38) (1.25) (0.38)	(6.07) (3.42) (5.33)	(6.00) (1.02) (5.00) (0.21)	Variance \$ (9.33) \$ (3.46) \$ (8.79) \$ (2.17)
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4.00 7.00 10.00	17.00 11.00 15.00 11.00	\$17* after 12pm \$10* after 12pm \$ 16.00 \$26 (riding) \$ 25.00 \$ 9.00	35.00 23.00 35.00 23.00	2020 Weekend 26.00 18.00 26.00 18.00
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4.00 7.00 10.00	18.00 17.00 17.00 11.00	17.00 10.00 16.00 18.00 11.00	36.00 23.00 36.00 23.00	2021 Weekend \$ 28.00 \$ 19.00 \$ 28.00 \$ 19.00
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	(0.25) (0.38) (1.25) (0.38)	(4.07) (2.42) (4.33)	(6.33) (3.10) (6.33) (3.10)	Variance \$ (11.00) \$ (4.79) \$ (11.00) \$ (4.79)

Golf Range Balls Small Bucket Large Bucket	Golf Car Rental Golf Car 18 holes (per person) Golf Car 9 holes (per person)	League 9 holes	Twilight (walking only) Outing (Min. of 100 players for full field shotour)	Other Rates Junior 18 holes Junior 9 holes		Senior 9 holes	Senior 18 holes	Adult 18 holes Adult 9 holes	Non-Resident		Senior 9 holes	Senior 18 holes	Adult 18 holes Adult 9 holes	Keney Park Golf Course Rates (peak season) Resident
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5.00	18.00 11.00	19.00	20.00	17.00	20.00	30.00	20.00	42.00		14.00	14.00	30.00	31.00	2020 Weekday
69 69	69 69	S	69 6	9 69	6	9 6	96	9 69		4	9 6	9 6	9 69	We
5.00	19.00 11.50	20.00	20.00	18.00	20.00	00.00	20.00	42.00		74.25	23.00	00.81	32.50	2021 Weekday
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1.00	1.00 0.50	1.00	1.00	1.00	1	ŧ	7.00	1		0.25	7.50	0.50	1.50	Increase
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	0.75		(0.33)	(3.07)	2.79	2.00	1.98	4.00		(1.92)	(3.29)	(1.96)	(2.83)	Variance
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5.00	18.00 11.00	1.50 (riding)	0" after 12pm 20.00	\$18* after 12pm	26.00	44.00	26.00	44.00		21.00	33.00	21.00	33.00	2020 Weekend
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5.00	19.00 11.50		11.00	19.00	26.50	44.00	26.50	44.00		21.00	34.50	21.00	34.50	2021 Weekend
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	69 69		69 69	69	69	69	69	69		69				Var
	0.75		(1.42)	(2.07)	0.40	1.67	0.40	1.67		(2.79)	(4.50)	(2.79)	(4.50)	Increase Variance