

# ***HARTFORD GOLF COURSE OVERSIGHT COMMISSION***



## **Minutes**

November 18<sup>th</sup>, 2020

**Commissioners Present:** Jeff Devereux - Chair, Gerry Gemmell, Dee Flowers, Jeremy Bayer, Juan Rivera, Estella Segarra, Franklin Perry

**Commissioners Absent:** Albert Gary

**Other Participants:** Jim Del Visco, Michael Looney, Mark Dowd, Tom Hantke, Patrick Aldrich, Matt Guilmette, Evan Sheriff

The City of Hartford Golf Oversight Commission Monthly Meeting was called to order by Chairman Devereux at 6:05 PM on November 18<sup>th</sup>, 2020. Meeting of the Commission held remotely due to ongoing COVID -19 restrictions. Remote meeting guidelines maintained and meeting activities recorded.

**Minutes:** Meeting minutes for October 21<sup>st</sup>, 2020, were unanimously approved as submitted. Warm welcome to new Commissioner, Franklin Perry.

### **Reports:**

#### **Goodwin Park Golf Course Operations Update:**

Mr. Aldrich provided October 2020 operational updated for Goodwin Park Golf Course:

Green fees totaled over \$49K through the month and running 72% above projections. Golf cart fees over \$19K and 35% above projections. Golf range fees over \$5K and 71% above projections with rounds played >2,000 at 36% level. October saw continuous golfing throughout the month despite weather that resulted in course closure for three days and another two days without carts. Season Pass deposits are being sold. RFP for restaurant is being prepared and should be posted soon. The incumbent will reapply as well as open to others. Chair requested sharing of the RFP.

#### **Keney Park Golf Course Operations Update:**

Mr. Aldrich provided October 2020 operational updated for Keney Park Golf Course:

Green fees revenue totaled over \$81K and 100% of projections. Golf cart fees over >\$28K and 86% above projections. Golf range fees over >\$4K and 92% above projections with rounds >2,000 and 05% of projections. October saw mixed results due to the weather resulting in closure of the course for three days and four additional days without golf cars. Season Pass deposits are being sold. Frank Dellaripa and Scott Peszco visited Tashua Knolls GC, Stanley GC, and Shuttle Meadow CC to gather information on adding electric golf car charging capabilities to cart barn. Discussion included the negotiating with CC, and the benefits of upgrading the cart fleet. Golf Professional RFP closed, received three responses and decision will be announced prior to December's meeting. Discussions included how and where RFP was posted, the requirements and challenges, scoring matrix and selection processes. City's posting for Golf Manager's position will close November 23<sup>rd</sup>, 2020 and HR will provide us with the interview results.

### **Maintenance Reports - Guilmette's:**

#### **Goodwin:**

Routine maintenance schedule in full effect with increased attention to Fall cleanup. Greens need to be blown daily prior to mowing to make the course playable. Tees, divots and low spots in fairways are being top-dressed with divot mix and seeded. Working with the City to find a cause and solution to a non-irrigation leak

### **Golf Oversight Commissioners**

*Jeff Devereux, Vice-Chair; Jeremy Bayer;*

*Doreth Flowers, Al Gary, Gerry Gemmell, Juan Rivera, Estela Segarra*

*Ex Officio Members: Mayor Luke Bronin and Department of Public Works Director Michael Looney*

## ***HARTFORD GOLF COURSE OVERSIGHT COMMISSION***



that is flowing behind the 6<sup>th</sup> green. Cause may be due to a clogged drainage line caused by the dredging of the pond, or the development of a natural spring. Either way will need to address as it is flowing strong onto a maintained area of the golf course. Currently only have two KNOX employees, loss two employees since last meeting due to absenteeism. Absenteeism and tardiness continues to be the main reasons for separation even with consideration due to the pandemic. Hoping to start next season with a full, solid, and reliable crew.

### **Keney:**

Routine maintenance schedule in full effect with increased attention to Fall cleanup. Greens need to be blown daily prior to mowing to make the course playable. Aeration of fairways will begin soon. Slice seeding of week areas in fairways and rough will begin soon. Currently have only four KNOX employees and need a total of seven. These four employees have recently been given a pay raise, they have been very reliable and hoping to retain them for next year.

### **Other Business and Discussions: (Mr. Looney)**

Schedule of Fees, Rates, Rentals and Charges for 2021 Golf Season:

Discussions of schedules fees, rates, rental, and charges included results of detailed data analysis, unique requirements of each course, comparative local and regional market scans, several pricing models, consideration for residents and non-residents, dynamic pricing structure, no show policy, flexibility to market and promotion of increase usage.

Upon motion of Commissioner Flowers and seconded by Commissioner Segarra the Schedule of Fees, Rates, Rentals and Charges for 2021 Golf Season with Dynamic Pricing was unanimously approved.

**Adjournment** – Upon motion of Commissioner Gemmell and seconded by Commissioner Franklin meeting adjourned at 7:13 PM.

The next regular meeting is scheduled for December 16<sup>th</sup>, 2020. In person or remote meeting will be announced prior and based on ongoing social distancing requirements.

### **Golf Oversight Commissioners**

*Jeff Devereux, Vice-Chair; Jeremy Baver;*

*Doreth Flowers, Al Gary, Gerry Gemmell, Juan Rivera, Estela Segarra*

*Ex Officio Members: Mayor Luke Bronin and Department of Public Works Director Michael Looney*