



December 2nd, 2020

Calendar Year 2020 Report

Goodwin Park - November Actual and Budget Columns listed through 11/30

	November 2020 Actual	November 2020 Budget	\$ +/-	%	YTD Actual	YTD Budget 2020 Budget	\$ +/- 2020	%
Green Fees + S. Passes	\$60,152.50	\$ 33,812.93	\$26,339.57	178%	\$705,146.85	\$430,909.93	\$274,236.92	164%
						\$430,909.93	\$274,236.92	164%
Cart Fees	\$14,419.89	\$11,850.24	\$2,569.65	122%	\$224,934.73	\$178,507.29	\$46,427.44	126%
						\$ 178,507.29	\$46,427.44	126%
Range Fees	\$2,685.00	\$3,120.00	\$435.00	86%	\$70,408.00	\$50,000.00	\$20,408.00	141%
						\$ 50,000.00	\$20,408.00	141%
Rounds	2,832	1,789	1043	158%	40,032	27,159	12,873	147%
						27,159	12,873	147%
Totals	\$77,257.39	\$48,783.17	\$28,474.22	158%	\$1,000,489.58	\$659,417.22	\$341,072.36	152%
						\$659,417.22	\$341,072.36	152%

Golf Items:

Goodwin Park had a great amount of play in November, despite some wet and cold days.

The clubhouse hose bib and water fountain are being winterized at the end of the month, and discussions for closing the course are underway. It looks like we should be open through the 15th of December, but we may be walking inly due to the wet course conditions.

The restaurant stayed open for the last warm weekend in November and will start shutting down as well.

For the season, as of end of November, the course hit two big milestones: 40K+ rounds of golf and \$1 Million+ combined golf revenues! Good news!

Closures:	No Carts:	Course Closed:
May	3	0
June	0	0
July	0	0
August	0	0
September	0	0
October	2	3



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Calendar Year 2020 Report

Keney Park - November Actual and Budget numbers listed through 11/30

	November 2020 Actual	November 2020 Budget	\$ +/-	%	YTD Actual	YTD Budget 2020 Budget	\$ +/- 2020	%
Green Fees + S. Passes	\$66,363.00	\$40,765.58	\$25,597.42	163%	\$885,007.15	713,207.32	\$171,799.83	124%
						716,707.32	\$168,299.83	123%
Cart Fees	\$11,484.92	\$13,019.85	\$1,534.93	88%	\$214,341.37	250,138.85	\$35,797.48	86%
						250,138.85	\$35,797.48	86%
Range Fees	\$1,863.00	\$2,000.00	\$137.00	93%	\$39,836.00	43,775.00	\$3,939.00	91%
						43,775.00	\$3,939.00	91%
Rounds	1,938	1,210	728	160%	31,774	25,865	5,909	123%
						25,865	5,909	123%
Totals	\$79,710.92	\$55,785.43	\$23,925.49	143%	\$1,139,184.52	1,007,121.17	\$132,063.35	113%
						1,010,621.17	\$128,563.35	113%

Notes:

November was a busy month when weather allowed. Green fee revenue stayed strong, but golf car and range fees lagged a bit due to some wet and cold days.

Season Pass deposit sales continued and 43 were sold in the month of November.

The Golf Car fleet is scheduled to be picked up before Christmas, and paperwork for a new lease is being reviewed.

Closures:	No Carts:	Course Closed:
May	5	0
June	0	0
July	0	0

August	0	3
September	0	0
October	4	3



PGA

Connecticut Section



Goodwin:

- We have Prepared the course for the winter.
 - Irrigation system has been winterized
 - All winter fungicides have been applied
 - Greens have been top-dressed with sand
 - Greens closest to the parking lot have been roped off to keep sledders off.
- We are still working with the City to find a cause and solution to a (non-irrigation) leak that is flowing behind our 6th green. Our best guess right now is that it is a clogged drainage line caused by the dredging of the pond, or a natural spring that has developed. Either way, it will have to be addresses as it is flowing strong onto a maintained area of the golf course.
- We have laid off all KNOX employees for the winter. We will need to hire an entire crew (7 employees) because the few employees that we had have stated that they do not plan on returning. We are hoping that we can get an abundance of new employees to start in the spring so that we will hopefully start the season with a full, solid, reliable crew.

Keney:

- We have Prepared the course for the winter.
 - Irrigation system has been winterized
 - All winter fungicides have been applied
 - Greens have been top-dressed with sand
- Aeration of fairways is complete.
- We have laid off all KNOX employees for the winter. The 4 KNOX employees at Keney have all stated that they plan to return. This means that we will need to hire 3 additional employees in the spring to bring us to the needed 7 Knox employees.